

RECRUITMENT ANNOUNCEMENT

Business Development Manager in Personal Credit Division



<https://www.facebook.com/CFCCareer>



Email: recruitment@cfc.com.vn

Job Description

- Develop a strategy to expand the point of sale network and sales strategies for fiduciary consumer credit (product launch in 2018)
- Exposure to retail chains, supermarkets ... to implement the strategy to expand the point of sales network and sales of fiduciary consumer credit.
- Follow up, support and provide training courses for sales managers and specialists.
- Develop and distribute business plans for business units over the whole system.
- Develop and implement sales promotion programs over the whole system.
- Develop and manage teams / groups to successfully implement these strategies and tasks.
- Perform other tasks as directed by the Director of Personal Credit Division.



Request

- University certification or above in Business Administration, Finance, Marketing, Economics, Banking
- Age 30-40, Male candidates preferred
- At least 8 years of business experience in finance, retail banking, real estate, insurance companies including at least 3 years of experience in management position from Vice Manager or above
- Excellent Leadership and Coordination
- Good presentation skills.
- Fluency in English (equivalent to TOEIC 600 or above).
- Work in foreign companies is considered a competitive advantage

Profiles include

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August

2017

- Job Application (English, Vietnamese)
- English Curriculum Vitae
- Vietnamese Curriculum Vitae as CFC form which is below
(http://www.cfc.com.vn/tuyendung/BM04_thong_tin_ung_vien.doc)
- Copies of diplomas, certificates

Benefits

- Salary: Up to 2500 USD/month
- Salary based on performance annually
- The welfare system including benefits for birthday, sickness, periodical health check, holidays,...